

John P. McCartan, MBA

515.999.0345

jmccartan@hotmail.com

www.johnmccartan.com

Below is a reference letter from the President and CEO of the organization I was with for 10 years.

To Whom It May Concern:

John McCartan was an employee at Quilogy from June, 1996 through February, 2006. Originally hired as a consultant in our Des Moines, Iowa office, John's talent and skill at understanding technology, client needs, and business leadership resulted in rapid and successful professional growth at our company. During his employment at Quilogy he held the positions of General Manager, Vice-President of Sales, Vice-President of Operations, and Vice-President of Business Systems.

John's first major assignment was in Nashville, Tennessee where he started a new office and grew it into one of the most profitable offices in our 14 location operation. After establishing that office, he moved to St. Louis to take the position of Vice-President of Sales where he played a key role in rapidly growing our sales and continuing further development of our sales team. When a need arose to place an executive as the head of our St. Louis office John took that position as Vice-President of Operations. Later, when we needed a special focus on growing our Great Plains and CRM business John stepped up to run this division of our operation as Vice-President of Business Systems.

John also was an integral member of our Business Leadership Team. This team is comprised of the top executives of our company, responsible for establishing a strategy and monitoring the overall business to make sure that the company is achieving profitable growth.

During almost all of John's time at Quilogy he reported directly to me. He showed himself to be a competent, creative, and knowledgeable executive. He played a significant role in Quilogy's success over the past 10 years.

John left us to focus on his pursuit of an MBA at Washington University in St. Louis. I would recommend him to your company and would be glad to talk to you in further detail about his accomplishments and competencies. Please feel free to call or email me at the contact information below.

Respectfully,
President & CEO
Quilogy